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Department of State

TELEGRAM

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ORIGIN RP-10

INFO OCT-00 AOS-00 AIO-07 INR-10 CIAE-00 IO-15 NEA-06
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TO AMEMBASSY ISLAMABAD PRIORITY
INFO USMISSION GENEVA

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E.O. 12065: N/A
TAGS: SREF, PK
SUBJECT: AFGHAN REFUGEE RELIEF: GRANT AGREEMENT FOR
TRANSPORTATION ASSISTANCE

REF: A) ISLAMABAD 2897; B) STATE 46701; C) ISLAMABAD
2247; D) STATE 22245

1. SPECIFICATIONS HAVE BEEN REVISED ALONG LINES
CONTAINED REFS A, B, AND C, AND FOLLOW PARA 3. WE HAVE
CONSULTED WITH THE DESIGNATED GOP REPRESENTATIVE
ECONOMIC COUNSELOR INSHANUL HAG WHO HAS AGREED TO THE
REVISIONS, AND THE NEW RFP HAS BEEN ISSUED. EMBASSY
SHOULD APPRISE VARIOUS INTERESTED ELEMENTS OF GOP
(REFUGEE COMMISSIONER AZHAR, SAFFRON AND THE MINISTRY OF
FINANCE-EAD) OF NEW SPECIFICATIONS.

2. TERMS OF THE AGREEMENT.
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COUNTRY: PAKISTAN

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DEPARTMENT OF STATE A/CDC/MR	
REVIEWED BY	DATE 4/2/86
REASON FOR XDS EXT. DATE	
TS AUTH.	REASON(S)
EXISTING EXISTING MARKINGS	
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AUTHORITY: UNITED STATES DEPARTMENT OF STATE GRANT AGREEMENT

SOURCE/ORIGIN: UNITED STATES ONLY

OFFERS REQUESTED BY: NO LATER THAN MARCH 28, 1982 AT 10 A.M. EST AT THE EMBASSY OF THE ISLAMIC REPUBLIC OF PAKISTAN, 2315 MASSACHUSETTS AVENUE, N.W., WASHINGTON, D.C.

SOLICITATION NO.: GOVERNMENT OF PAKISTAN SOLICITATION 1/82

BUYER: GOVERNMENT OF ISLAMIC REPUBLIC OF PAKISTAN (MINISTRY OF STATES AND FRONTIER REGIONS, ISLAMABAD)

COMMODITY: TWO HUNDRED (200) PLUS OR MINUS TWENTY (20) PERCENT, AT THE OPTION OF THE BUYER, TRUCKS WITH STAKE AND PLATFORM BODIES DESIGNED TO PROVIDE TRANSPORTATION IN SUPPORT OF THE AFGHAN REFUGEE RELIEF PROGRAM IN PAKISTAN. TOTAL AWARD WILL BE MADE TO A SINGLE OFFEROR.

DELIVERY: TO BE NEGOTIATED WITH THE BUYER, BUT OFFERORS SHOULD INDICATE THEIR BEST DELIVERY SCHEDULE. THE TRUCKS ARE NEEDED AS SOON AS POSSIBLE AND THIS WILL BE A FACTOR IN DETERMINING WHICH OFFER WILL BE ACCEPTED.

THE GOVERNMENT OF PAKISTAN REQUESTS OFFERS FOR THE COMMODITY LISTED ABOVE AND AS DESCRIBED IN THE ATTACHED SPECIFICATIONS. THIS PROCUREMENT WILL BE FINANCED UNDER A U.S. STATE DEPARTMENT GRANT AGREEMENT.

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OFFERORS ARE RESPONSIBLE FOR ASSURING THAT OFFERS ARE ACTUALLY RECEIVED ON TIME AT THE ADDRESS INDICATED ABOVE. OFFERORS SHALL HAVE A REPRESENTATIVE AVAILABLE FOR ANY ADDITIONAL NEGOTIATIONS REQUIRED BY THE GOVERNMENT OF PAKISTAN.

TELEGRAPHIC OFFERS WILL NOT BE ACCEPTED.

OFFERS SHALL INDICATE THE UNIT PRICE OF THE ITEM BEING OFFERED, ON THE BASIS OF C.I.F. KARACHI, U.S. FLAG

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VESSEL.

THE OFFERORS SHALL SUBMIT WITH THE OFFERS A RECOMMENDED, UNPRICED LIST OF ALL SPARE PARTS AND COMPONENTS NECESSARY FOR PROPER AND CONTINUING FUNCTIONING OF EACH UNIT FOR A PERIOD OF THREE YEARS. CURRENT EXPORT PRICE LIST SHOULD BE SUBMITTED AND APPLICABLE DISCOUNT FROM LIST PRICING MUST BE INDICATED. LIST PRICES WITH APPLICABLE DISCOUNT AT WHICH PURCHASER WILL BE ABLE TO ISSUE PURCHASE ORDERS FOR THESE PARTS AND COMPONENTS IN ANY QUANTITY FOR THE SIX MONTHS FOLLOWING THE SIGNING OF THE CONTRACT SHALL REMAIN VALID FOR THIS PERIOD. FOLLOWING ELAPSE OF THE SIX MONTHS PERIOD, OFFERED DISCOUNT FROM CURRENT EXPORT PRICE LIST AT TIME OF PURCHASE WILL BE APPLICABLE.

OFFERORS SHALL INCLUDE IN THE OFFER A PROPOSED TRAINING PROGRAM FOR THE TRAINING OF THE PERSONNEL CONCERNED IN OPERATING AND MAINTAINING THE VEHICLES. OFFERORS SHOULD PLAN FOR THE TRAINING TO COMMENCE IN PAKISTAN BY THE TIME THE FIRST 25 UNITS HAVE ARRIVED IN PAKISTAN AND ARE READY FOR USE. THE COSTS OF THE PROPOSED TRAINING PROGRAM SHALL BE INDICATED SEPARATELY FROM THAT OF THE TRUCKS.

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A PERFORMANCE GUARANTY IN THE AMOUNT OF TEN (10) PERCENT OF THE TOTAL CONTRACT VALUE WILL BE OPENED BY THE Awardee IN FAVOR OF THE PURCHASER WITHIN 15 DAYS AFTER RECEIPT OF NOTICE OF AWARD. SAID PERFORMANCE GUARANTY SHALL BE SATISFACTORY TO THE PURCHASER AND SHALL BE IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, BANK GUARANTY, OR SURETY BOND AND BE COLLECTIBLE UPON RECEIPT BY THE HOLDING BANK OF THE PURCHASER'S WRITTEN CERTIFICATION OF THE SUCCESSFUL OFFEROR'S DEFAULT HEREUNDER. SAID PERFORMANCE GUARANTY SHALL BE RELEASED NO LATER THAN 30 DAYS AFTER COMPLETION OF THE SHIPPING CONTRACT NOTWITHSTANDING THAT THE WARRANTY PERIOD MAY EXTEND BEYOND THE COMPLETION OF THE CONTRACT.

ONE OPERATOR'S MANUAL SHALL BE FURNISHED PER VEHICLE. ONE WORKSHOP MANUAL SHALL BE FURNISHED FOR EVERY TEN VEHICLES PURCHASED. ALL MANUALS SHALL BE IN THE ENGLISH

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LANGUAGE.

TRUCKS SHALL BE WARRANTED AGAINST FAULTY DESIGN, MATERIALS, AND WORKMANSHIP FOR A PERIOD OF TWELVE (12) MONTHS OR 30,000 KILOMETERS, WHICHEVER COMES FIRST, FROM THE DATE THE VEHICLES ARE PLACED INTO SERVICE. IN NO CASE SHOULD THE WARRANTY PERIOD START LATER THAN THREE (3) MONTHS AFTER THE TRUCKS ARRIVE IN PAKISTAN. THE TRUCKS MUST BE BRAND NEW OF LATEST STANDARD PRODUCTION MODEL.

SUCCESSFUL OFFEROR MUST ADVISE PURCHASER OF THE DATE AND LOCATION THAT THE FIRST TEN TRUCKS WILL BE AVAILABLE FOR INSPECTION.

ALL OFFERS SHOULD BE RESPONSIVE TO THE ABOVE CONDITIONS
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AND THE ATTACHED SPECIFICATIONS IF POSSIBLE. ANY DEVIATIONS SHOULD BE CLEARLY STATED IN THE OFFERS. RECOMMENDED OPTIONAL ADDITIONS OR DELETIONS MAY BE INCLUDED SEPARATELY WITH THE OFFERS BUT MUST BE CLEARLY STATED AND PRICED AS SUCH.

ANY TRANSACTION RESULTING FROM THIS SOLICITATION WILL BE FINANCED BY THE U.S. DEPARTMENT OF STATE. PAYMENT (S) SHALL BE MADE IN U.S. DOLLARS BY A DEPARTMENT OF STATE DIRECT LETTER OF COMMITMENT AGAINST THE DOCUMENTS REQUIRED FOR PAYMENT IN THE LETTER OF COMMITMENT. (PUBLIC VOUCHER, MANUFACTURER'S INSPECTION CERTIFICATE, INVOICE IN THREE COPIES, NEGOTIABLE ON BOARD BILL OF LADING.)

4. SPECIFICATIONS FOR TRUCKS WITH GRAIN BODIES

TRUCKS OF APPROXIMATELY 7 METRIC TON CARRYING CAPACITY. CONVENTIONAL CABS AND CHASSIS, 4X2 RIGHT HAND DRIVE, PLATFORM BODIES WITH STAKE AND RACK BODY SIDES AND TARPULIN TOP COVER. VEHICLES SHALL INCLUDE ALL STANDARD FEATURES (ACCESSORIES SUCH AS RADIO, AIR CONDITIONING AND SPECIAL ITEMS LIKE SERVO-VACUUM BRAKES, AND POWER STEERING NOT REQUIRED) EXCEPT WHERE SUPERSEDED BY THE FOLLOWING MINIMUM REQUIREMENTS:

SPECIAL EQUIPMENT: DOUBLE TON LOOPS, PINS, HOOKS, EYES.
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OR SHAKLES SHALL BE INSTALLED ON FRONT.

GROSS VEHICLE RATING: MINIMUM GROSS VEHICLE WEIGHT RATING SHALL BE 25,500 LBS. MAXIMUM GROSS VEHICLE WEIGHT RATING SHALL BE 27,000 LBS.

CAB TO AXLE DIMENSION: CAB TO AXLE DIMENSION SHALL BE MINIMUM 102 INCHES.

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FRAME: RESISTING BENDING MOMENT OF THE FRAME OFFERED SHALL BE AT LEAST 900,000 INCH POUNDS.

ENGINE: A DIESEL ENGINE OF MINIMUM 175 GROSS HORSEPOWER SHALL BE PROVIDED. IF A NATURALLY ASPIRATED ENGINE IS OFFERED, PLEASE OFFER A TURBOCHARGED ENGINE AS AN ALTERNATE.

TRANSMISSION: TRANSMISSION SHALL BE MANUAL, MINIMUM 5 SPEEDS FORWARD AND 1 SPEED IN REVERSE.

THE FRONT AXLE SHALL BE NOT MORE THAN 9,000 LBS. AND NOT LESS THAN 7,500 LBS. GROSS AXLE WEIGHT RATING. THE REAR AXLE SHALL BE 10,000 LBS. GROSS AXLE WEIGHT RATING.

TIRES: TUBE TYPE TIRES SHALL BE FURNISHED, HIGHWAY TREAD ON THE FRONT AND ON/OFF ROAD TREAD ON THE REAR. THE TIRE SIZE SHALL BE 900 X 20/12 PLY RATING. ONE SPARE TIRE, TUBE, AND WHEEL OR RIM SHALL BE FURNISHED, SUITABLY MOUNTED.

PERFORMANCE: TOP GEARED SPEED SHALL BE MINIMUM 51 MILES PER HOUR. VEHICLES SHALL BE ABLE TO ASCEND A GRADE OF AT LEAST 1.5 PERCENT AT 50 MILES PER HOUR AT SEA LEVEL AND .5 PERCENT AT 9,000 FEET ALTITUDE AS SHOWN IN ACCORDANCE WITH SOCIETY OF AUTOMOTIVE ENGINEERS J600 PROCEDURE. VEHICLE SHALL BE ABLE TO ASCEND A GRADE OF AT LEAST 30 PERCENT IN LOW GEAR AS SHOWN IN ACCORDANCE WITH THE FOLLOWING FORMULA: $(\text{PEAK NET TORQUE} \times \text{TOTAL REDUCTION} \times 1020) \text{ DIVIDED BY } (\text{TIRE LOADED RADIUS} \times \text{GROSS VEHICLE WEIGHT RATING})$. THE ABOVE THREE CALCULATIONS SHALL BE SHOWN IN THE OFFER. IF AN ALTERNATE OFFER IS MADE WITH TURBOCHARGED ENGINE, PLEASE ALSO INCLUDE

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CALCULATIONS FOR ABOVE PERFORMANCE WITH THAT ENGINE.

BRAKES: FULL AIR BRAKE SYSTEM WITH SERVICE BRAKES FRONT AND REAR WITH EMERGENCY SYSTEM SHALL BE PROVIDED. BRAKE SYSTEM SHALL BE THE STANDARD SYSTEM FOR THE MODEL AND AXLES OFFERED EXCEPT THAT THE ANTILOCK SYSTEM THAT WAS REQUIRED UNDER FMVSS 121 SHALL NOT BE FURNISHED. PARKING BRAKES SHALL BE AIR, SPRING ACTUATED.

-OR-
VEHICLE SHALL BE EQUIPPED WITH HYDRAULIC POWER ASSISTED, SPLIT OR DUAL HYDRAULIC ACTUATED FOUR WHEEL SERVICE BRAKES. VACUUM ASSIST IS NOT ACCEPTABLE. THE HYDRAULIC SYSTEM SHALL BE OF SUCH DESIGN THAT RUPTURE OR FAILURE OF AN ACTUATING-PRESSURE COMPONENT IN THE SYSTEM SHALL NOT RESULT IN COMPLETE LOSS OF FUNCTION OF THE TOTAL SYSTEM. "PRESSURE COMPONENT" IS ANY INTERNAL COMPONENT OF THE BRAKE MASTER CYLINDER OR MASTER CONTROL UNIT, WHEEL BRAKE CYLINDER, BRAKE LINES AND HOSE, OR EQUIVALENT. A PARKING BRAKE SHALL BE FURNISHED AND SHALL BE CAPABLE OF CONTROLLING AND HOLDING THE VEHICLE IN EITHER DIRECTION, FORWARD OR REVERSE, LOADED TO ITS GROSS VEHICLE WEIGHT RATING, ON 20 PERCENT GRADE.

ELECTRICAL SYSTEM: HEAVY DUTY ELECTRICAL SYSTEM SHALL BE FURNISHED.

COOLING SYSTEM: HEAVY DUTY COOLING SYSTEM SHALL BE FURNISHED.

FILTERS: BYPASS TYPE OIL FILTER SHALL BE FURNISHED. DRY TYPE AIR CLEANER WITH RESTRICTION INDICATOR SHALL BE FURNISHED.

FUEL SYSTEM: FUEL TANK OR TANKS PROVIDED SHALL HAVE A MINIMUM TOTAL CAPACITY OF 50 GALLONS.

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CAB: MANUFACTURER'S STANDARD CONVENTIONAL STEEL CAB

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SHALL BE FURNISHED. HOOD AND FENDERS MAY BE STEEL OR FIBERGLASS. CAB SHALL HAVE AN ADJUSTABLE SEAT FOR THE DRIVER. IF THE ADJUSTABLE DRIVER'S SEAT IS NOT A BENCH SEAT WITH SPACE FOR PASSENGER(S), AN INDIVIDUAL PASSENGER'S SEAT SHALL BE PROVIDED. WINDSHIELD AND OTHER GLASS SHALL BE TINTED AND SHALL CONFORM WITH U.S. FEDERAL MOTOR CARRIER SAFETY REGULATION 393.60. CAB SHALL HAVE AN EFFICIENT VENTILATING SYSTEM. CAB SHALL ALSO INCLUDE LEFT AND RIGHT SIDE SUN VISORS. CAB SHALL ALSO INCLUDE LEFT AND RIGHT OUTSIDE WESTERN TYPE REAR VIEW MIRRORS WITH MINIMUM OF 70 SQUARE INCH REFLECTIVE AREA EACH. DASH PANEL SHALL INCLUDE, BUT NOT BE LIMITED TO, PANEL LIGHTS, LIGHTING CONTROL SWITCHES, SPEEDOMETER/ODOMETER CALIBRATED IN KILOMETERS, TACHOMETER, AMMETER OR VOLTMETER, OIL PRESSURE GAUGE, ENGINE TEMPERATURE GAUGE, FUEL GAUGE, AND HEATER/DEFROSTER CONTROLS.

LIGHTS: ALL LIGHTS REQUIRED BY U.S. DEPARTMENT OF TRANSPORTATION FOR VEHICLE HIGHWAY USE SHALL BE FURNISHED.

BUMPER: HEAVY DUTY CONSTRUCTION TYPE BUMPER SHALL BE FURNISHED.

TOOLS: A HYDRAULIC JACK, JACK HANDLE, AND OTHER TOOLS REQUIRED FOR CHANGING TIRES ON THE TRUCK OFFERED SHALL BE FURNISHED.

BODY: A PLATFORM BODY, WITH STAKE AND RACK SIDES, OF MINIMUM 14 FT. OVERALL LENGTH SHALL BE FURNISHED. THE BODY SHALL BE FURNISHED WITH HEAVY DUTY STEEL

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LONGITUDINALS, CROSSMEMBERS, AND SIDE RAILS. FLOOR SHALL BE OF MINIMUM 3/16 INCH SMOOTH STEEL AND SHALL BE SECURED BY WELDING TO CROSSMEMBERS. BODY SHALL BE SUFFICIENTLY WIDE TO COVER THE REAR TIRES. STAKE AND RACK SIDES, FRONT, AND REAR WITH MINIMUM INSIDE HEIGHT OF 40 INCHES SHALL BE FURNISHED. SLATS OF THE RACK SECTION SHALL BE METAL AND ATTACHED TO HEAVY STEEL STAKES BY WELDING. REAR SHOULD HAVE GATE OR BE REMOVABLE FOR LOADING BAGGED GRAIN BY HAND. LOCKS SHALL BE PROVIDED TO HOLD THE BODY STAKES IN THE STAKE POCKETS

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PROVIDED IN THE PLATFORM. A TARPULIN WITH WHICH TO COVER THE CARGO IN THE BODY SHALL BE PROVIDED. TARPULIN SHALL BE CANVAS.

COLOR: EXTERIOR PAINT COLOR OF CAB AND BODY SHALL BE WHITE, AND LOGO TO BE DETERMINED, SHALL APPEAR ON CAB DOORS.

5. THE REQUEST FOR PROPOSALS WILL BE MAILED BY THE PAK EMB. TO THE U.S. MANUFACTURERS LISTED REF D.
(RP/IAR:0426C) HATS

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